

EARLY BIRD PROPERTIES

The UAE Capital Brief

SEPTEMBER 2026

A market briefing on Dubai and Abu Dhabi for buyers and investors. Every figure in this document carries its source, its period and its counting basis. Where a figure could not be verified from an official source, it is not here.

COVERS

Dubai and Abu Dhabi

DATE

23 September 2026

DATA AS OF

September 2026

PREPARED BY

Early Bird Properties
ORN 37167

01 — BEFORE ANYTHING ELSE

Verify us before you read us

Check who wrote a market report before you rely on it. Everything on this page can be checked without contacting us.

BROKERAGE REGISTRATION

ORN 37167

Dubai Land Department, licensed
brokerage register

BROKER REGISTRATION

BRN 43367

Dubai Land Department, licensed
broker register

LICENCE AND PERMITS

Trakheesi

Dubai Land Department e-service

PUBLIC VERIFICATION LINKS, NO ACCOUNT REQUIRED

dubailand.gov.ae/en/eservices/licensed-real-estate-brokers/licensed-real-estate-brokers-list/

dubailand.gov.ae/en/eservices/licensed-real-estate-brokers-offices/

dubailand.gov.ae/en/eservices/validate-real-estate-licenses-and-permits/

WHAT WE DO: ONE COUNTERPARTY FROM PURCHASE TO INCOME

1

Primary sales for
developers

2

Resale of
completed
property

3

Handover
inspection and
snagging

4

Leasing

5

Property and
tenancy
management

WHAT WE DO NOT DO

We do not hold client money. We are not a fund, an investment adviser or a licensed asset manager, and nothing here is investment, legal or tax advice.

HOW WE ARE PAID

Commission on completed transactions: from the developer on primary sales, at market rate on resale and leasing. A management fee where we run a property. No fee for access, research or due diligence support.

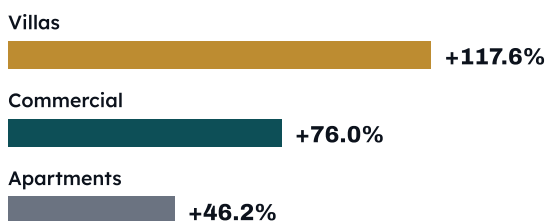
One crisis, one rebuild, and what it produced

Every cautious investor starts from the 2009 crash. The protections a buyer relies on here today were built after it, and they have since been tested.

DUBAI RESIDENTIAL, 2008 TO 2025



PRICE CHANGE, Q1 2020 TO Q2 2025



Villas rose more than two and a half times as much as apartments over the same period.

TAX FOR INDIVIDUAL OWNERS

- 0% annual property tax
- 0% capital gains tax on resale
- 0% income tax on rent

WHAT CHANGED AFTER 2009

In 2008 off-plan money went straight to developers. Today it goes into escrow, and a special tribunal handles stalled projects. **A cancelled project no longer means a lost investment:** the developer loses the site and buyers get their funds back through the tribunal. Page 5 shows how.



Price data: IMF Country Report No. 10/42 (2009 Article IV), footnote 1, citing Dubai Land Department statistics; No. 11/111 (2011), Box 2; No. 25/327 (2025), footnote 6, citing DLD data. Fetched 21 September 2026. The 2025 sales count is on the Dubai Land Department sales basis. Tax treatment stated is the position for individuals holding UAE residential property and is not advice on your own position.

How deep the Dubai market is

Depth tells you whether a market can absorb buyers and sellers at scale. Dubai recorded 215,583 property sales in 2025, on the Dubai Land Department sales basis.

DUBAI PROPERTY SALES IN 2025, SALES BASIS

By market

Primary (sold by developers)

149,153 sales

AED 447.4bn

Resale

66,430 sales

AED 238.8bn

By property type

Apartments 170,308

Villas 34,728

Commercial 6,095

Plots 4,387

215,583

Dubai property sales in 2025, up 18.6 percent on 2024.

AED 686.2bn

Value of those sales, up 30.8 percent on 2024.

OUR DERIVED READ: RESALE DEALS WERE LARGER ON AVERAGE

Dividing sales value by sales count gives the average sale. Across all 2025 sales it was **AED 3.18m** (AED 686.2bn over 215,583). Primary sales averaged **AED 3.00m** (AED 447.4bn over 149,153) and resale **AED 3.59m** (AED 238.8bn over 66,430). Primary was 69 percent of sales by count and 65 percent by value.

Dubai Land Department, 2025 full year, sales basis: DLD direct sale transactions and DIFC sale transactions, excluding mortgage registrations and gift transfers. Retrieved 23 September 2026. Average sale value is 2025 sales value divided by 2025 sales count. Nothing here is a forecast: transaction depth records what has already happened.

What protects capital here, and when it arrived

Each protection below is a named, dated law you can look up yourself.



WHERE AN OFF-PLAN PAYMENT GOES



WHAT WE CHECK BEFORE RECOMMENDING ANY PRIMARY PURCHASE

- The project is registered, and its escrow account is the one named in the sale agreement.
- Payments are linked to milestones and go into escrow, never to an intermediary.
- The developer holds the land title.
- The sale agreement can be registered, in the buyer's name.

These are mechanisms that exist in law, described plainly. They are not advice on your structure, jurisdiction or tax position. That belongs with your own legal and tax advisers, and we will work alongside them.

Instruments named are Dubai legislation. Each was checked against the Government of Dubai Legislation Portal, dlp.dubai.gov.ae, on 22 September 2026, and the titles match the instruments published there. Law 13 of 2008 has been amended since enactment. Decree 33 of 2020, Article 16(a), states that it supersedes Decree 21 of 2013. Legislation is stated as at that date and may change.

The current picture, difficult parts first

Rates rose again this month in the United States, the UAE and the eurozone. The dirham is pegged to the dollar, so UAE policy follows the Federal Reserve.

POLICY RATES AFTER THE SEPTEMBER DECISIONS

US Federal Reserve raised 25bp, 16 Sep		3.75 to 4.00%
Central Bank of the UAE raised 25bp, follows the Fed		3.90% base
Bank of England HELD, vote 6 to 3		3.75%
European Central Bank raised 25bp, 10 Sep		2.50% deposit

CASH AND FINANCED BUYERS

For a cash buyer the base rate works through other buyers, since a higher rate raises the cost for anyone borrowing locally. For a financed buyer it is a direct cost.

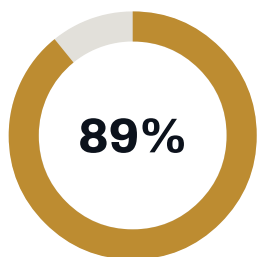
BUYERS FUNDING IN EUROS

The ECB deposit rate is 2.50 percent against a UAE base of 3.90 percent. What that gap means depends on each buyer's funding and currency hedging, which this report does not advise on.

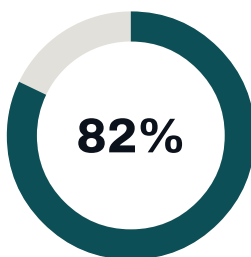
Federal Reserve implementation note and Central Bank of the UAE base rate announcement, both 16 September 2026; Bank of England Monetary Policy Summary and Minutes, September 2026; European Central Bank press release, 10 September 2026. All fetched 21 September 2026. The dirham's peg to the US dollar is longstanding UAE monetary policy.

Where the money actually went

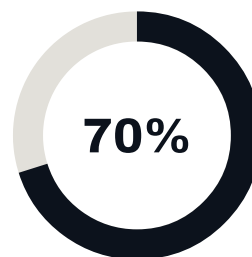
These are the regulator's own figures for where capital went in the first six months of this year.



of residential sales value
was off-plan



of residential deals
were off-plan



of residential unit sales value
came from foreign buyers

AED 117bn

Total transaction value, the strongest first half on record. Up 112% by value, 61.7% by volume.

AED 13.8bn

From non-resident investors, four times last year. Residential unit sales reached AED 70.4bn, close to three times H1 2025.

AMONG THE TEN LEADING NON-RESIDENT BUYER NATIONALITIES

China

France

Germany

Netherlands

Russia

United Kingdom

United States

USD 4.4tn+

Global assets of managers setting up in ADGM, Q1 2026

USD 1.8tn

Held in Abu Dhabi sovereign wealth funds

AA / Aa2

Abu Dhabi ratings, Fitch and Moody's

RENT FREEZE IN ABU DHABI

Since 2 June a temporary freeze has capped rent increases on renewals at **0 percent** across the emirate, with ADGM communities excluded. No end date is published, and the regulator says it will review the measure against the data.

Abu Dhabi Real Estate Centre, Abu Dhabi Real Estate Market Report, first half of 2026, published 17 July 2026 at adrec.gov.ae. Off-plan share: 89 percent of residential sales, on 82 percent of deals. The regulator lists leading nationalities alphabetically, so the list is not a ranking; it covers buyers purchasing from abroad.

Who is selling, and at what level

Who stands behind the asset is the first thing to establish, and in Abu Dhabi supply concentrates: the regulator reports that **ten developers accounted for around 90 percent of off-plan primary sales** in the first half of 2026. That makes the developer behind a unit worth checking before the unit itself. Every line below is stock we hold today.

DEVELOPER, ABU DHABI STOCK	OWNERSHIP	LISTED	WHERE THEY BUILD
Aldar Properties	State-linked	Abu Dhabi exchange	Saadiyat, Yas, Al Ghadeer
Modon Holding	State-linked	Abu Dhabi exchange	Hudayriyat Island
Sobha Realty	Private group	Not listed in the UAE	Sobha City, Al Bahia

Abu Dhabi — villas and townhouses

PROJECT AND LOCATION		TYPE	SIZE SQFT	FROM AED	HANDOVER
Saadiyat Lagoons, Saadiyat Island	ALDAR	4 bed villa	4,994	6.70m	2026
Al Deem Townhomes, Yas Island	ALDAR	3 bed townhouse	2,519	3.10m	2027
Al Ghadeer Gardens, Al Ghadeer	ALDAR	2 to 3 bed townhouse	1,345 to 1,582	1.85m	2030
Al Naseem, Hudayriyat Island	MODON	4 bed coastal villa	6,318	7.80m	2027
Nawayef East, Hudayriyat Island	MODON	4 bed hillside villa	3,982	6.60m	2028
Hudayriyat Golf Estates, Hudayriyat	MODON	Villas and mansions	—	4.50m	2030
Wadeem, Hudayriyat Island	MODON	4 bed villa plot	6,458	3.20m	2028
The Orchard, Sobha City, Al Bahia	SOBHA	4 bed estate villa	4,309	9.05m	2029
The Terraces, Sobha City, Al Bahia	SOBHA	3 bed garden villa	2,578	4.96m	2029

Source: Early Bird Properties live inventory, retrieved 23 September 2026. Entry price for the unit type shown, exclusive of the 2 percent transfer fee. All stock is freehold and off-plan, sold on the developer's payment schedule into its escrow account. Nothing here is an offer.

Dubai, and our stock across the UAE

We hold **646 live listings across six emirates**, most of them off-plan. Launches show how fast demand is moving: in Abu Dhabi, Ohana Development reported **AED 6 billion of sales in 72 hours** at Manchester City Yas Residences in March 2026.

OUR LIVE LISTINGS BY EMIRATE



Dubai off-plan, entry price by developer

DEVELOPER	LISTINGS	LOWEST-PRICED LISTING	FROM AED
Emaar Properties	26	1 bed, Dubai Creek Harbour	1.60m
Azizi Developments	22	Studio, Al Furjan	0.55m
Nakheel	19	1 bed, Jumeirah Village Triangle	1.20m
DAMAC Properties	17	1 bed, Damac Hills 2	0.55m
Imtiaz Developments	8	Studio, Dubailand Residence Complex	0.58m
Meraas	6	1 bed, Dubai Design District	2.10m
Ellington	6	1 bed, Jumeirah Islands	2.20m

Source: Early Bird Properties live inventory, retrieved 23 September 2026: 646 listings, of which 486 in Dubai. Dubai table: off-plan listings with a published price, grouped by developer; seven of our larger Dubai developers shown. Entry price for the lowest-priced listing, exclusive of the 4 percent Dubai Land Department transfer fee. The 72-hour sales figure is the developer's own announcement of March 2026. Nothing here is an offer.

Questions about this report

ASK AN EARLY BIRD ADVISOR

Send us your budget and the emirate you are looking at on WhatsApp, and an advisor will reply with the stock that fits. We handle the full cycle: purchase, handover inspection, leasing and management.

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SOURCES AND ACCURACY

Figures are drawn from official and multilateral sources, each identified on the page where it appears, with its period and counting basis. Policy rates and transaction figures are stated as at September 2026 and may be superseded without notice.

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